



SailPoint recognized by Frost & Sullivan as a global leader in Identity Governance and Administration

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SailPoint Atlas outpaces competitors with its ability to address customer and industry needs, as well as service quality, comprehensiveness, and security effectiveness

AUSTIN, Texas – September 10, 2024 – [SailPoint Technologies, Inc.](#), a leader in unified identity security for enterprises, has received the Frost & Sullivan 2024 Global Identity Governance and Administration (IGA) Market Leadership Award. The award honors vendors with the largest market share due to exceptional performance, products, and services. SailPoint's achievement as a dedicated IGA provider was also attributed to [Atlas](#), the company's unified SaaS platform enabling it to forge a leadership position in a market that includes competitors such as IBM, Microsoft, Okta, Omada, Onedidentity, Oracle, Ping, and Saviynt, and underscoring the company's dedication to securing the modern enterprise. Frost & Sullivan noted that SailPoint relentlessly pushes the boundaries of innovation by infusing its platform with advanced AI and machine learning (ML) technologies.

As identity risks escalate amid an increasingly dynamic threat landscape, modern enterprises require a holistic view of identities and their access permissions across the entire organization. SailPoint Atlas is a modular, extensible and scalable platform built on a unified data model that offers comprehensive visibility across all identities (including non-employee and non-human identities) from a single pane of glass. Built on Atlas, SailPoint Identity Security Cloud bolsters security posture and delivers the capabilities needed to build, maintain, and scale a strong enterprise-class identity security program.

"Managing secure access to a siloed infrastructure is one of enterprises' biggest challenges within a dynamic threat landscape," said Deepali Sathe, Senior Industry Analyst at Frost & Sullivan. "To improve customers' ability to defend against cyber threats without compromising productivity and efficiency, SailPoint offers a simplified solution to organizations' complex identity security requirements that encompasses employee and non-employee identities such as machines, applications, devices, partners, and suppliers. This helps modern enterprises to use the same solution across the diverse range of identities that extends beyond employees."

Atlas enables users to streamline integration with a diverse range of systems, applications, and data sources, a key competitive differentiator establishing SailPoint as a market leader. The company's strategic investments in AI, ML, and advanced analytics, along with flexible hybrid- and cloud-based deployment options, results in scalability, reduced infrastructure overhead, and a higher return on investment for customers.

"As identities become the most common threat vector used by bad actors to access applications and data, having a solid identity foundation is critical to enterprise security," said Matt Mills, President at SailPoint. "This recognition by Frost & Sullivan further validates our unwavering commitment to securing the modern enterprise and reaffirms our dedication to providing the innovative solutions, market leadership, and strong return on investment that today's enterprises need to keep their identities safe."

Committed to continuous innovation, SailPoint recently augmented its Identity Security Cloud with [AI-powered application onboarding](#) capabilities, allowing organizations to streamline the integration of critical business applications for faster value, enhanced security, and improved user experience. Application onboarding automates the onboarding process using the power of AI, reducing time and complications and bringing business-critical applications under an organization's identity security umbrella with less required time and energy investments. Additionally, SailPoint Identity Security Cloud offers GenAI Descriptions for Entitlements, which leverages the capabilities of large language models to generate human-readable entitlement descriptions. This enables users to create high-quality entitlement descriptions for their organization's applications, making it easier to make smarter access decisions.

As it pioneers the next generation of identity security, SailPoint also prioritizes a customer-centric approach, focusing on creating intuitive, user-friendly, and customer-aligned solutions to enhance customer satisfaction and experience. The company's culture of continuous improvement and agile development helps to ensure that its identity security solutions remain effective amid an ever-evolving market. Through its [Customer Success Center](#), SailPoint guides customers through all stages of their identity security journey, prioritizing a service-based customer engagement model that offers best practices and proactive resources alongside custom engagement opportunities.

Read the full [Frost & Sullivan report](#) to learn more about SailPoint's market-leading, IGA solutions.

About SailPoint

SailPoint equips the modern enterprise to seamlessly manage and secure access to applications and data through the lens of identity – at speed and scale. As a category leader, we continuously reinvent identity security as the foundation of the secure enterprise. SailPoint delivers a unified, intelligent, extensible platform built to defend against today's dynamic, identity-centric cyber threats while enhancing productivity and efficiency. SailPoint helps many of the world's most complex, sophisticated enterprises create a secure technology ecosystem that fuels business transformation.

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