SailPoint Named a Leader in the 2026 IDC MarketScape for Worldwide Augmented Identity Security Solutions

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SailPoint recognized for strategy, massive enterprise scale, and pioneering agentic identity governance among evaluated vendors

AUSTIN, Texas, Nov. 23, 2026 /PRNewswire/ -- SailPoint, Inc. (Nasdaq: SAIL), a leader in enterprise identity security, today announced it has been named a Leader in the *IDC MarketScape: Worldwide Augmented Identity Security Solutions 2026 Vendor Assessment* (Doc #US54116526, November 2026).



The 2026 IDC MarketScape evaluates vendors on their ability to enforce identity security dynamically during execution across human, machine, and artificial intelligence (AI) agent identities. In an era where AI agents and non-human identities (NHIs) are created in milliseconds and operate at machine speed, SailPoint is positioned in the Leaders Category, which we believe highlights the company's exceptional coverage, governance depth, and open standards leadership.

According to the report, "*SailPoint knows where identity access lives*." The report went on to say, *"In IDC's view, governance depth is a core capability: IDC's identity governance and administration share research puts SailPoint at 39.4% [of identity governance revenue] and identifies connector breadth and segregation-of-duties enforcement as notable capabilities."*

Moving Beyond the Endpoint: Visibility Is Not Authority

As enterprise security teams confront the explosion of autonomous AI agents and machine credentials, traditional endpoint detection and reactive alerting are no longer enough. While endpoint vendors treat identity as secondary telemetry, SailPoint delivers the authoritative control plane where access decisions are created, evaluated, and enforced across the entire enterprise ecosystem.

As noted in the IDC MarketScape opinion, *"Platforms bring breadth, though joining the pieces takes time, and inside broader detection and response platforms, identity is increasingly the signal, not the product. Specialists keep the depth and platforms keep the customer relationship, and the gap between them is closing. Specialist deals close a specific hole, while platform deals buy the control plane, the place where access decisions are made. The question is no longer whether identity becomes a control plane, but who owns it."*

SailPoint firmly answers that question by owning the identity control plane. Rather than relying on rigid rules or surface-level endpoint monitors, SailPoint governs access where it resides, from core human directories and legacy on-premises systems to cloud infrastructure, SaaS applications, and autonomous agent workflows.

"SailPoint stands out in our ability to empower enterprises with identity security that can keep pace with the privileged actions of AI agents," said Chandra Gnanasambandam, CTO and EVP of Product of SailPoint. "To us, the IDC MarketScape recognition validates that true adaptive identity security requires an authoritative identity control plane. SailPoint doesn't just observe what happened after the fact; we discover, govern, and protect every human, machine, and AI agent before risk turns into impact."

Unmatched scale, continuous enforcement, and agentic innovation

We believe SailPoint's position as a Leader is underpinned by architectural innovations delivered through the SailPoint Identity Security solution with integrated and purpose-built products Agentic Fabric and Human Fabric, and recent strategic expansions:

- **Unrivaled Enterprise Scale & Depth:** SailPoint is proven in the world's most demanding environments. The report highlights SailPoint's scale, noting SailPoint says it finds and controls identities where access lives, including local accounts and the long tail of enterprise systems, and it reports 224 certified bidirectional integrations. For example, one tenant governs 2.9 million identities and 14.1 million accounts across more than 1,000 sources, according to SailPoint, and one identity graph holds 1.45 million identities and 98.6 million edges.
- **Agentic Fabric for Autonomous AI Governance:** Extending the Atlas architecture, SailPoint's Agentic Fabric addresses

the critical gap highlighted by the IDC MarketScape: *"Give every agent an owner and an off switch."* SailPoint provides automated agent discovery, an authoritative registry tying every AI agent to an accountable human owner, real-time behavioral monitoring, and inline runtime authorization.
- **Rapid Non-Human Identity (NHI) Mastery:** Following the integration of Entro Security, SailPoint delivers comprehensive discovery, posture management, and secrets security across API keys, tokens, credentials, and machine accounts, providing actionable visibility, governance, and protection within hours.
- **Rapid Automated Mitigation:** SailPoint natively detects 13 of the 16 evaluated identity threat patterns and demonstrated outcome reversals in under 10 seconds, delivering dynamic session termination, just-in-time (JIT) privilege elevation, and policy-driven remediation.
- **Leading Open Standards & Interoperability:** Avoiding proprietary lock-in, SailPoint actively co-leads the Continuous Access Evaluation Protocol (CAEP) and Shared Signals Framework (SSF) working groups, supported by 224 certified bidirectional integrations that seamlessly push enforcement across third-party identity providers, PAM, SIEM/SOAR, and XDR systems.

"Identity has been practiced for decades, and enforcement was largely implied: Control was assumed, and remediation was someone else's job. Agents change the arithmetic. They are far more numerous and far less predictable than people or service accounts, so the asymmetry is volume: Actions arrive in seconds, and discovery still runs in weeks. Judge vendors by what they fix, not only what they find," said Emanuel Figueroa, Senior Research Analyst, Identity Security, Worldwide, IDC.

With native compliance evidence spanning all seven major regulatory frameworks, including NIS2, DORA, FedRAMP, and SOX, SailPoint equips global enterprises to confidently accelerate AI adoption without sacrificing governance, accountability, or operational resilience.

To learn more about why SailPoint was named a Leader in the 2026 IDC MarketScape for Worldwide Augmented Identity Security Solutions, read the excerpt at sailpoint.com/identity-library/idc-augmented-identity-security-2026.

About IDC MarketScape:

IDC MarketScape vendor assessment model is designed to provide an overview of the competitive fitness of technology and service suppliers in a given market. The research utilizes a rigorous scoring methodology based on both qualitative and quantitative criteria that results in a single graphical illustration of each supplier's position within a given market. IDC MarketScape provides a clear framework in which the product and service offerings, capabilities and strategies, and current and future market success factors of technology suppliers can be meaningfully compared. The framework also provides technology buyers with a 360-degree assessment of the strengths and weaknesses of current and prospective suppliers.

About SailPoint
SailPoint (Nasdaq: SAIL) is defining the new era of adaptive identity security. In a world where non-human identities now significantly outnumber humans, our AI-powered platform unifies identity, security, and data intelligence to protect today's enterprise from advanced identity-based threats. We deliver the identity solution that spans both the breadth of identities and the depth of context needed to drive real-time access with confidence. Built on principles like zero-standing privilege and contextualized risk, our SailPoint platform transforms identity from a point of vulnerability into a powerful security advantage. Trusted by many of the world's leading organizations, SailPoint secures the enterprise with intelligent, autonomous identity security.

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